



Pacific NorthWest Economic Region

Removing Barriers to International Commerce: Customs, Borders and Security

Western Canadian Aviation Forum
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PNWER is a statutory, public-private partnership chartered in 1991 by the U.S. States of Alaska, Washington, Idaho, Montana, Oregon and the Canadian Provinces of British Columbia, Alberta, Saskatchewan and the Yukon and Northwest Territories.

The Region has a GDP of over \$1Trillion, with a population of 22.9 Million people, making it the 14th Largest Economy in the world, just behind Australia.*



Aviation Cross Border Concerns:

- Federal government funding cuts to agencies -
- US Sequestration and Canada Federal Budget impacts on Air Traffic Control, CBP, TSA, CBSA, CATSA
- Border and security congestion and wait time issues are predicted to increase
- For many, initial reaction is that there is no appetite or budget to innovate new facilitation processes
- Opposite is true: Beyond the Border facilitation initiatives are even more important
- Some in CBP and CBSA have realized this



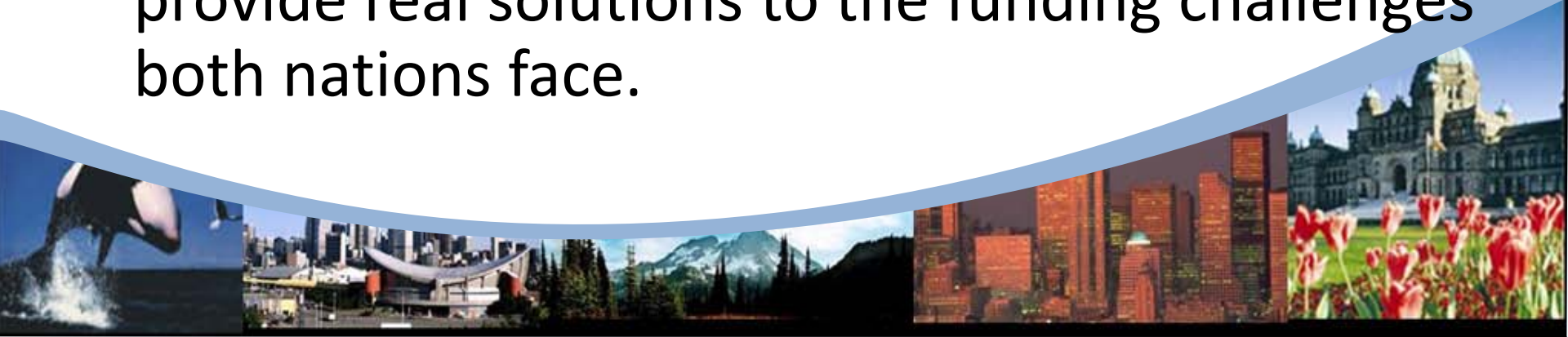
Beyond the Border and other facilitation initiatives can help do more with less

- Mutual recognition of security – avoids dual screening of cargo through Asia Pacific Gateway, elimination of bag re-screening in US for Canadian Preclearance flights
- International-to-domestic and international-to-international connections – avoids extra baggage handling, can help reduce some security screening (passenger and bags), can reduce minimum connection times to increase possible connectivity



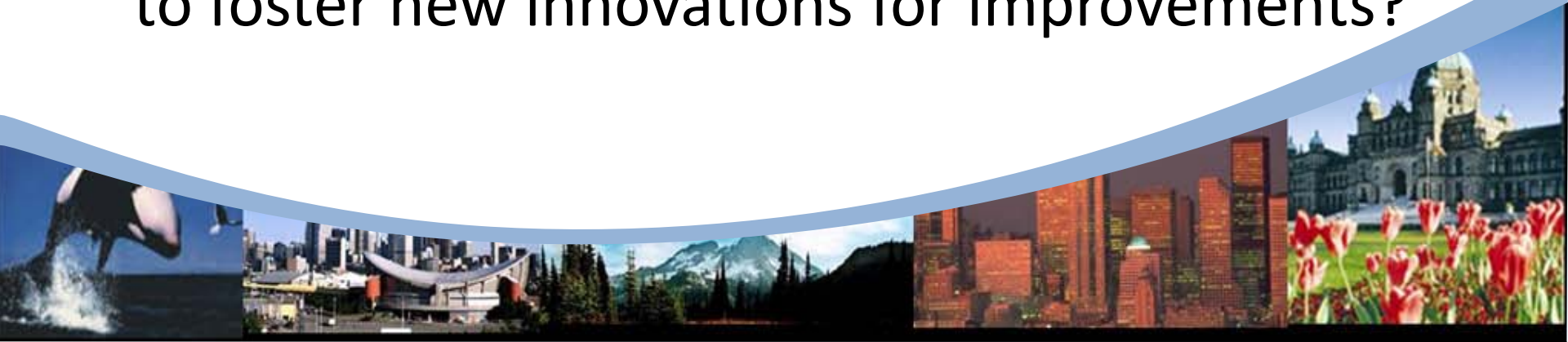
Beyond the Border Efficiencies

- Automated Border Clearance and Automated Passport Control – provides significantly increased border processing capacity for a given number of resources
- Provides better security by allowing existing resources to focus on higher risks
- We need smarter border processes that can provide real solutions to the funding challenges both nations face.



Innovation in the Pacific Northwest Region

- PNWER (government and industry participants) have been champions for innovation in borders
- The Seattle-Vancouver corridor was the genesis for thinking on Canpass – in the airport, land border and elsewhere. Still today a high proportion of NEXUS members are in this region
- How can we ensure Beyond the Border is able to foster new innovations for improvements?



Cooperation between government & agencies, airports, airlines key to success

- Active participation from each group is needed to innovate practical, realistic, and successful solutions
- Business competitiveness depends on increasing capabilities and services, and decreasing delays
- PNWER's Border Solutions working group provides a forum to approach these challenges



Beyond the Border and Regulatory Cooperation Council

- PNWER in Collaboration with US Chamber, Canadian Chamber, and Canadian American Business Council are facilitating a Stakeholder Cooperation Council
- PNWER launched 'Idea – Scale' last month with all partners to support the Beyond the Border process, and develop clusters of input



Beyond the Border Idea Scale Site:

● <http://btb-rcc.ideascale.com>



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*Pacific NorthWest
Economic Region*



PNWER Annual Summit - 2013

- This year's Annual Summit will bring together over 500 regional leaders to address border issues
- Anchorage, Alaska, July 14 – 18, 2013
- PNWER Officers will meet in Ottawa June 2 – 5 and will have an opportunity to address key Ministers.



PNWER Officers – visit to Ottawa

- A Bi-National delegation will meet with key Ministers in Ottawa – June 2 - 5



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